ISDH Hospital Fiscal 2004 Report and Statistical Comparison

Hospital: Regency Hospital of Northwest Indiana

Year: 2004 City: East Chicago Peer Group: Small

Statement One: Summary of Revenue and Expenses

| 1. Gross Patient Service Revenue | | | |
|--|--------------|--|--|
| Inpatient Patient Service Revenue | \$33,709,867 | | |
| Outpatient Patient Service Revenue | \$0 | | |
| Total Gross Patient Service Revenue | \$33,709,867 | | |
| 2. Deductions from | Revenue | | |
| Contractual Allowances | \$18,387,700 | | |
| Other Deductions | \$0 | | |
| Total Deductions | \$18,387,700 | | |
| 3. Total Operating | Revenue | | |
| Net Patient Service Revenue | \$15,322,167 | | |
| Other Operating Revenue | \$4,606 | | |
| Total Operating Revenue | \$15,326,733 | | |
| | | | |

| 4. Operating Expenses | | | | |
|--|--------------|--|--|--|
| Salaries and Wages | \$3,803,665 | | | |
| Employee Benefits and Taxes | \$730,605 | | | |
| Depreciation and Amortization | \$178,024 | | | |
| Interest Expenses | \$42,001 | | | |
| Bad Debt | \$747,150 | | | |
| Other Expenses | \$7,291,491 | | | |
| Total Operating Expenses | \$12,792,936 | | | |
| 5. Net Revenue and Expenses | | | | |
| Net Operating Revenue over Expenses | \$2,533,797 | | | |
| Net Non-operating Gains over Losses | \$0 | | | |
| Total Net Gain over Loss | \$2,533,797 | | | |

| 6. Assets and Liabilities | | |
|---------------------------|-------------|--|
| Total Assets | \$1,841,978 | |
| Total Liabilities | \$1,324,524 | |

| Statement Two: Contractual Allowances | | | |
|---------------------------------------|--------------------------|---------------------------|--------------------------------|
| Revenue Source | Gross Patient Revenue | Contractual Allowances | Net Patient Service Revenue |
| Medicare | \$25,031,560 | \$14,689,823 | \$10,341,727 |
| Medicaid | \$1,172,324 | \$1,045,137 | \$127,188 |
| Other State | \$0 | \$0 | \$0 |
| Local Government | \$0 | \$0 | \$0 |
| Commercial Insurance | \$7,505,982 | \$26,582,730 | \$4,853,252 |
| Total | \$33,709,867 | \$18,387,700 | \$15,322,167 |

| Statement Three: Unique Specialized Hospital Funds | | | |
|--|---|--|---|
| Fund Category | Estimated Incoming Revenue from Others | Estimated Outgoing Expenses to Others | Net Dollar Gain or Loss after Adjustment |
| Donations | \$0 | \$0 | \$0 |
| Educational | \$0 | \$0 | \$0 |

| \$0 | \$0 | \$0 |
|---------|---------|-----|
| \$3,000 | \$3,000 | \$0 |
| | | |

Number of Individuals estimated by this hospital that are involved in education:

| Number of Medical Professionals Trained In This Hospital | 0 |
|--|---|
| Number of Hospital Patients Educated In This Hospital | 0 |
| Number of Citizens Exposed to Hospital's Health Education Messages | 0 |

| Statement Four: Costs of Charity and Subsidized Community Benefits | | | | | |
|---|-----|-----|-----|--|--|
| Estimated Estimated Unreimbursed Costs by Revenue Expenses Hospital | | | | | |
| Charity | \$0 | \$0 | \$0 | | |
| Community Benefits | \$0 | \$0 | \$0 | | |

For further information on this report, please contact:

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ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

| PERFORMANCE INDICATOR | METHODOLOGY | THIS HOSPITAL'S RESULTS | PEER GROUP AVERAGE | |
|--|---|-------------------------------|--------------------------|--|
| 1. # of FTE's | Number of Full Time Equivalents | 90 | 225 | |
| 2. % of Salary | Salary Expenses divided by Total Expenses | 29.7% | 40.5% | |
| 3. Average Daily Census | Patient Days divided by annual days (365 days) | 23.4 | 15.8 | |
| 4. Average Length of Stay | Number of Patient Days divided by the Number of Discharges | 24.3 | 4.2 | |
| 5. Price for Medical/Surgical per stay | Total Medical/Surgical charges divided by Medical/Surgical discharges | \$43,529 | \$3,664 | |
| 6. Gross Price per Discharge | Gross Inpatient Revenue divided by the Total Discharges | \$95,767 | \$9,112 | |
| 7. Outpatient Revenue Percentage | Outpatient Revenue divided by the Gross Total Revenue | 0.0% | 67.6% | |
| 8. Gross Price per Visit | Gross Outpatient Revenue divided by the Total Outpatient Visits | NA | \$839 | |
| 9. % of Medicare | Medicare Revenue divided by the Gross Patient Revenue | 74.3% | 43.9% | |

| 10. % of Bad Debt | Bad Debt Expense divided by the Gross Operating Expenses | 5.8% | 8.2% |
|------------------------|---|------|-------------|
| 11. Charity Allocation | Unreimbursed costs of providing services to patients under adopted charity policy | \$0 | (\$270,794) |
| 12. Net Margin | Excess of Revenue over Expenses divided by the Total Operating Revenue | 16.5 | 3.1 |

Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.